



2016 Social Innovation Fund Pay For Success Competition

Reviewer Orientation III: PFS Competition and Selection Criteria



Purpose of this Webinar

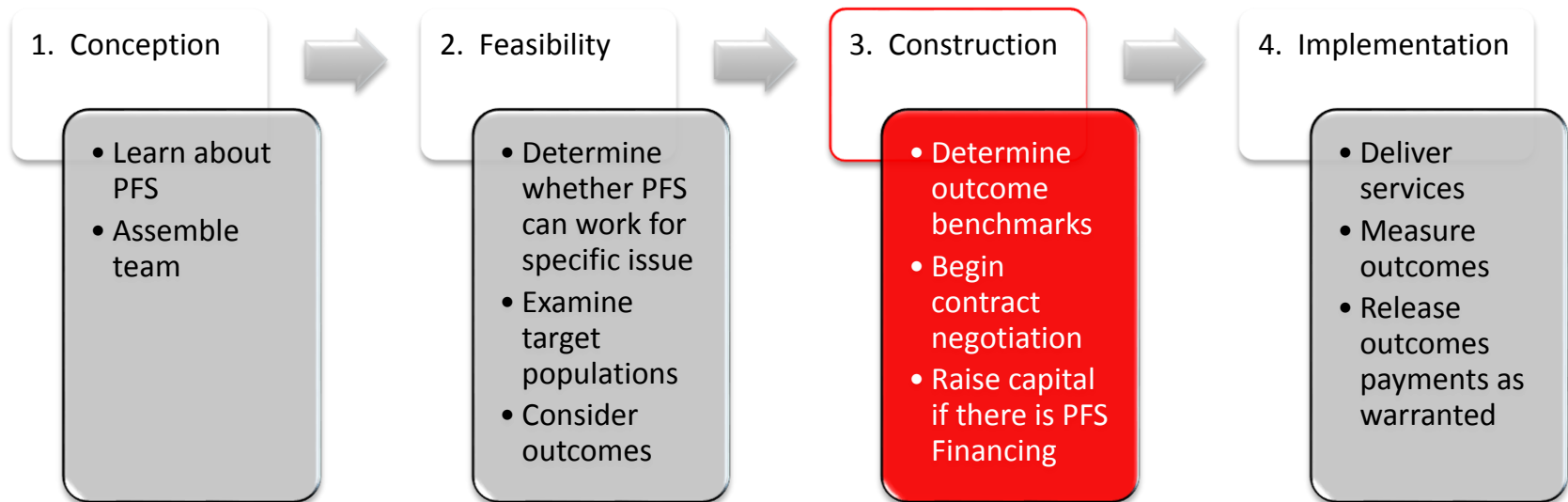
- Reviewing Against Selection Criteria

SIF PFS Program Objectives

Overall goal: Better understand how PFS models can scale evidence-based practices, drive better outcomes, and achieve greater cost efficiency for social interventions.

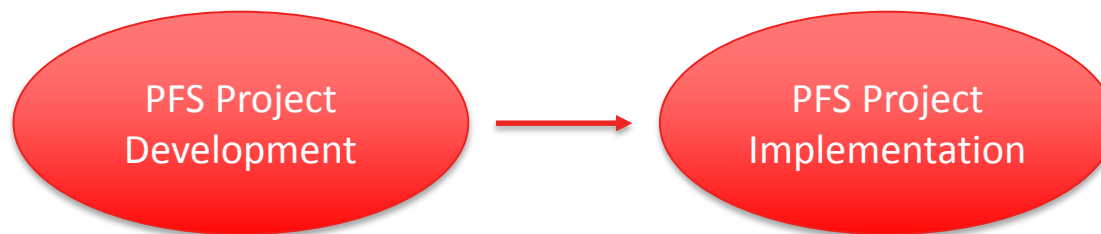
- ✓ Increase ability to generate, manage data to improve outcomes
- ✓ Increase the number of High-Quality PFS projects
- ✓ Increase knowledge about which practices increase the likelihood of successful implementation of PFS Projects
- ✓ Accelerate the development of the PFS field
- ✓ Attract capital to finance solutions to challenges facing low-income communities nationwide

Refresher: Stages of Pay for Success



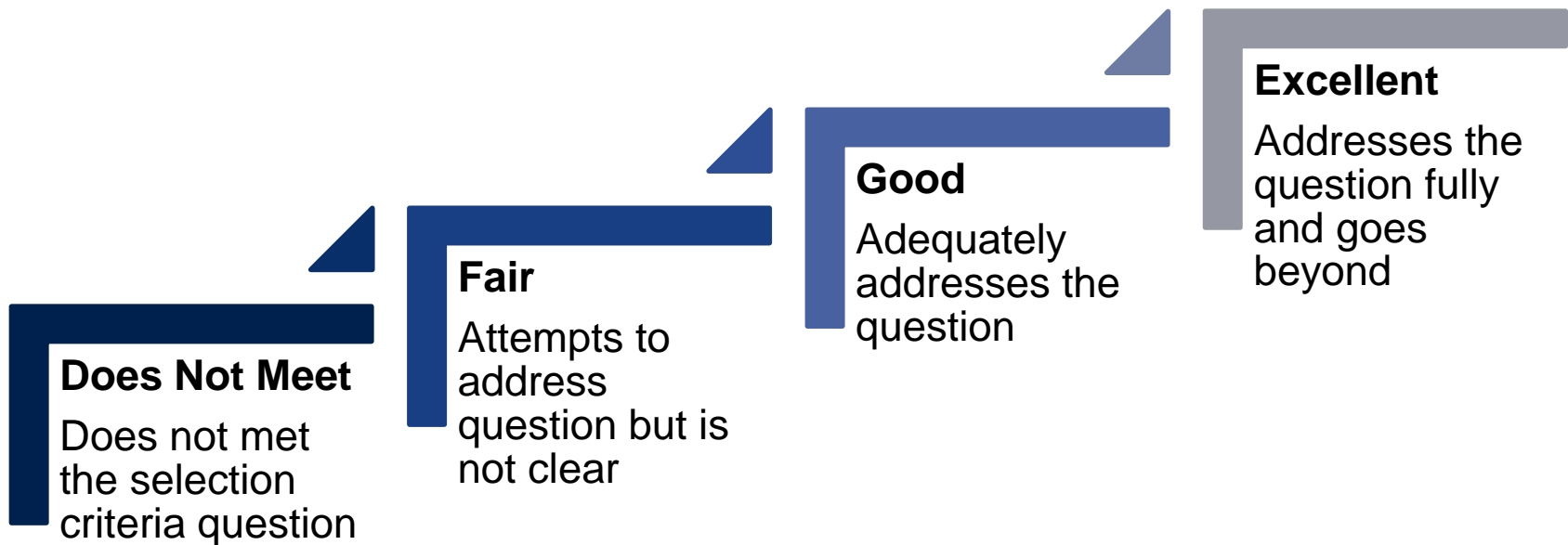
*Tip: 2016 SIF PFS Program
funding this stage only!*

2016 SIF PFS Approach: Structure and Enable PFS Projects



- ✓ Provide overall PFS Project coordination and support
- ✓ Raise capital and develop capital structure
- ✓ Facilitate agreement between each of the parties to the PFS Project
- ✓ Close the PFS Project and prepare for post-closing activities
- ✓ Support “ramp-up” activities

Using the Rubric



Review Process- Selection Criteria

Criteria	Total Points	Subcriteria	Points
Executive Summary	--	--	--
Program Design	45	Goals	10
		Description of Activities (Provision of cash/services)	20
		Description of Activities (Knowledge Sharing)	5
		Work Plan / Deliverables	10
Organizational Capacity	35	Track record in selecting, working with Subs	10
		Experience with PFS, outcomes financing, related activities	20
		Experience in project management	5
Leadership and Team	10	Proposed team (incl. Partnerships) with capacity and expertise	5
		Proposed project lead (with experience in PFS, etc)	5
Cost Effectiveness/Budget Adequacy	10	Budget justification	5
		Description of match sources and capacity	5

Review Forms: Program Design – 45 points

1. Goals – 10 points
2. Description of Activities (Provision of Cash/Services) – 20 points
3. Description of Activities (Knowledge Sharing) – 5 points
4. Work Plan and Deliverables – 10 points

Review Forms: Organizational Capacity – 35 points

- 5. Demonstrates track record in selecting and working with Subs – 10 points
- 6. Project experience with PFS, outcomes financing or related activities – 20 points
- 7. Experience in project management – 5 points

Review Forms: Leadership and Team – 10 points

8. Proposed team – including partnership – capacity and expertise – 5 points

9. Proposed project lead – expertise in PFS or social financing – 5 points

Review Forms: Cost Effectiveness and Budget Adequacy – 10 points

10. Budget Justification – 5 points

11. Match resources and capacity – 5 points

Review Forms – Other Considerations

1. Program Model
2. Program Outcome Area(s)
3. Geographic Area(s)
4. Innovative Approach(es)
5. Number of PFS projects applicant has been involved in developing

Questions?



- Speak directly into phone (dial *0 to access queue)
- Type question into chat or Q&A box

Next Steps

- Refer to reference materials for more information
- Participate in remaining Orientation sessions
- Confirm Completion of Orientation III – email Secret Word to PeerReviewers@cns.gov

Thank you!